

DISTRIBUTOR AGREEMENT

An Agreement between

- (1) **CNHI International SA**, whose registered office is at Riva Paradiso 14, 6902 Paradiso, Switzerland

its successors and assigns (the "Company")

and

- (2) **Tatoli AS**, whose registered office is at Pajula tee 1, 62207 Lohkva, Estonia

(the "Distributor")

dated the 1st day of September 2023

"Effective Date": 01/09/2023

WHEREAS the Company is part of the CNH Industrial Group;

WHEREAS the CNH Industrial Group is in the business of designing, manufacturing, distributing and marketing agricultural and construction products and machinery of different brands and relevant components and parts thereof throughout the European Economic Area and the United Kingdom, Switzerland, Moldova, Serbia, Bosnia and Herzegovina, North-Macedonia and Albania (referred to as the "European Non-EEA Countries");

WHEREAS the Company is willing to appoint the Distributor (i) within the country where the Distributor is located for distribution of the Products through an exclusive distribution system in and (ii) for the service of the Products and distribution of the Spare Parts ; and

WHEREAS the Distributor desires to distribute and service the Products and distribute the Spare Parts for its own benefit and with the aim to contribute to the success of the CNH Industrial commercial network and the overall satisfaction of CNH Industrial customers.

NOW THEREFORE, in consideration of the recitals which are an integral part of this Agreement, the Parties hereto agree what follows:

1. Definitions

1.1 The following definitions shall apply throughout this Agreement:

- a) "Active Sales" shall have the meaning set forth in the Regulation;
- b) "Agreement" or "Distributor Agreement" shall mean this import and distributor agreement, including all Appendices;